# REAL ROMANCES OF THE BUSINESS WORLD

THE GET RICH QUICK SYNDICATE



So far as Cincinnati is concerned. Carruthers is gone, but not forgotten. The memory is painful. He doated into town with an idea, a trunk and \$300. Little more was needed by "Joung man of his accomplishments. He was his, healthy and happy, cozed good nature and inspired condince. His mile was infectious, his manner buoyant and his conversation delightful. It was the hotel clerk who introduced him to Rogers, who prides himself on his cleverness and his insight into character. Within an hour Rogers felt as if he had known Caruthers a long time. They had a social drink and then sat on one of the big louinges in the lobby and smoked and chatted until late at night. Rogers never had met any one to whom he was attracted so strongly. Carruthers liked to talk, and Rogers liked to listen. And Carruthers was worth listening to, He had a quickness of wit and originality of view that Rogers, keen in his appreciation, enjoyed to the fullest. The few stories he told were charming, and they seem ed to fit exactly into the conversation, or to be brought out by somethins. Rogers had said. Like all good story tellers, Carruthers took as much pleasure in the telling of his stories as Rogers had said. Like all good story tellers, Carruthers took as much pleasure in the telling of his stories as Rogers had said. Like all good story tellers, Carruthers took as much pleasure in the telling of his stories as Rogers had be had to look over some papers and do some work before he went to bed, Rogers, who was surprised, at the lateness of the hour, expressed the hope that Carruthers would be in town several days, and that he might have the pleas ure of showing some attentions to him. "I don't know how long I'll be here," replied Carruthers, laughingly. The to see a lawyer to-merrow about a patent.

I'm interested in, and I want to raise more heartly and with more relish than in a month of Sundays.

It was Rogers well carruthers because into my scheme, I'll don't sue-cest. I'll was not winst Carruthers so the said it the teat cargit Roger



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Carruthers happened to mention his lawyer's name, and Rogers became more interested at once.

"Know him?" he replied to Carruthers's inquiry. "I've known him half my life. We were at school together. What does he think of your scheme?"

"He thinks well of it, not so well, irhaps, as I do, but if I don't raise money fast enough in other channels. I'm going to make him come to the

What does he high of your sebench of characters of the synthesis of the burst of the place was not missing to make it in their characters. The graphs of the place was not missing the state of the place was not missing the place of the place of the place was not missing the place of the place was not missing the place of the place was not missing the place of the place of the place was not missing the place of the plac

Carruthers suggested. Carruthers smil-ed indugently and started to tell of the fortunes made out of seeming tri-fles. Some of the articles he mentioned Rogers remembered reading about. The utility of these articles, as pointed out by Carruthers, was small compared with the bottle stopper and the value of the bottle stopper as a commercial proposition, began to assume the form of millions.

Probably Rogers did not have any Probably Rogers did not have any more than the average allotment of money lich, but this got to working, and before he left Carruthers room that evening he had the get-rich-quick virus in his veins for sure. Once that hegan to work everything Carruthers said Rogers accepted. It all seemed reasonable. At dinner he thought of nothing but bottle stoppers. After dinner bottle stoppers and bottle stopper arguments possessed him, and at night his dreams were of bottle stopper fortunes.

Rogers liked to consider himself as

Rogers liked to consider himself as calm, serious and somewhat synical in realty he was an ardent spirit, although he had schooled himself to cloak his feelings. The manner in which he took up Carruther's scheme delighted that gentleman. Rogers explained to Carruthers that he would have to do considerable skirmishing to raise \$5.000, but he volunteered to use his good offices to interest such of his friends as had money.

Carruthers was loyous, and promptly went with him to be introduced to first one and then another of them. Under the spell of Carruthers's talk and Rogers's enthusiasin they warmed to the proposition, for it was hard to resist such a combination. Smiley came in for \$2,000. Jackson for \$2,000 and Thompson, Chapman, Poliger, Edwards Carvey and others for various amounts Carruthers wanted to raise only \$25,000. That would be sufficient to establish a modest factory. He did not want a big cepitalization for himself he meant to retain one-half of the stock of \$50,000, he mutting in his invention as against the cash of his assisted. That seemed fair, and on



bors said it was a tetter. She got some medicine from a doctor, but it did not do any good. In about a week the tetter began to break out on her arm too. She used five or six different kinds of salves. Not one of these did her a particle of good. Her hand and arm would burn and itch so much that she could hardly sleep at night. Her hand was that way for about eleven months. Finally a friend of ours recommended Cuticura Soap and Ointment to us. She bought some immediately and began to use it. She washed her hand and arm with Cuticura Soap and warm water. Then she applied the Cuticura Ointment and bandaged her hand up. The next morning we all noticed a great improvement. Before she had used a half of a box of Qintment and a very little Soap her hand was completely cured. Now her hand is as well as ever, I think Cuticura Soap and Ointment is the greatest skin remedy ever discovered. C. E. Canady, San Leandro, Cal., Mar. 7, 1910."

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As he dweit on the glowing prospects his companions smoked and drank and dramed.

Patience is not one of the characteristics of youth or of the American people. However delightful were the dinners of Carruthers, some of the members of the syndicate began to get restive. Two months had passed since tiey put in their money and nothing had been done but the purchase of the factory and hiring the two men and installing the scant machinery required to make demonstrations. One or two of the men went to see Dunleary to learn if he could not do something to hurry up the people in Washington. Dunleary, who was a trifle testy, was mone too courteous when they called a second or a third time. He thought it was sufficient to tell them once that Washington was not to be hurrled, and that he would report promptly when the papers arrived.

All the delay did not bother Carruthers. He was buoyant, serenc, cheerful to a high degree. He had an automobile, was at the theatre regularly, and, having been introduced into society by his associates, had entrance to some of the best houses in the city. Life was pleasant to him, and he enloyed it fully.

It was in the third month of the syndicate that the storm cloud appeared. Edwards called at Dolger's office to borrow \$100.

"I'm sorry I cannot accoinmodate you," said' Dolger, "but a mutual friend borrowed some mency from me, and shill I can get it back I'll be somewhat short."

Edwards then called on Smiley, "but a friend of ours was in need of some money and I let him have all I could share."

Next Edwards called on Rogers, only to get the same arrawer.

"Say, Rogers," said Edwards, whose surviving possibly were aroused by the similarity of the replies he had received to his requests, "would you mended telling me who was Richmond, Va. Hustrated Catalogue upon request.

the mutual friend?"

"Well, and Rogers. "I'll tell you in well, and Rogers, "and "Well, and Rogers, "and "Well, and Rogers, "and and the mutual friend it was Carruthers."

"What a chump I am," exclaimed Edwards. "Here I've been running around to him. I'll bet he's the man who has it. I'll bet he's the man who has it. They called Dolser art? Smiley on the phone and Dolser art? Smiley on feesed they had made generous loans to the delightful Mr Carruthers. Then they called Dolser art? Smiley on feesed they had made generous loans to the delightful Mr Carruthers, Then the phone and Dolser and Smiley confessed they had made generous loans to the delightful Mr Carruthers, Then they all the phone to the phone and Dolser and Smiley on feesed they had made generous loans to the delightful Mr Carruthers had played no Myories. He had borrowed from the state of the season was up in the thousands.

Rogers took it harder than any on the delightful Mr Carruthers had played no Myories. He had calmed those who were impatient over the delay in receiving the papers and attarting business. Now he saw a great light! He had been declived from the same.

Rogers mideate to his office, and there they had a heart-to-heart talk they had contempt for themselves for hemr so guilble—particularly as all the summers so guilble—particularly as all the funds had been put in Carruthers's care. Possibly they could get a little of the summer of the phone that the money back, but that was doubt. I'll was Edwards, always hotheaded, who dispelled the gloom by a suggestion that met with favor from a majority and only slight opposition from a fee. The phone is the paper of the paper was a state of the same and the paper was a state of the same and the paper was a state of the paper

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